



## **NEURO LINGUISTIC PROGRAMMING**

**Saturday & Sunday June 28<sup>th</sup> & 29<sup>th</sup>, 2008**

**A TWO DAY WORKSHOP WITH JIM NEEDHAM, Ph.D.**

Neuro-Linguistic Programming is a process developed over the past three decades in the study of human behavior. The process can be applied in **Business, Therapy** or in one to one **Relationships**. The concept and techniques are used to enhance your ability to communicate, negotiate and maximize your verbal and non-verbal interaction. We are at the birth-stage of integrative medicine in which many therapeutic modalities are integrated to complement each other and heighten the effect of the work that each practitioner does, whether traditional or holistic.

- **LEARN RAPPORT & CALIBRATION**
- **THE LAW OF REQUISITE VARIETY**
- **PARTICIPATE IN CLASS DEMONSTRATIONS OF IMMEDIATE RELIEF**
- **RECEIVE AN EXTENSIVE WORKSHOP, EFFECTIVE TECHNIQUES, AND PRACTICE MANUAL**

Nothing Constructive or Creative will ever happen between two people UNLESS there is Rapport. Example: one of the purposes of Hypnosis is to RE-ESTABLISH RAPPORT between the Conscious and the Un-Conscious Mind. It can be two people or TWO HUNDRED...it is the FOUNDATION for Successful Relations in both personal and professional lives. Calibration determines the congruity or incongruity of your communication and is a very important skill needed to maintain rapport and Trust in all of your interactions. Calibration encompasses the techniques of matching communication Channels (there are three major channels) Word Predicates and Mirroring body positions and utilizing Sensory Awareness of skin color changes and muscle movements to maintain the congruity of your communications.

In 1967, as a flight instructor for the US Air Force, Jim continually searched for new methods of teaching, as well as learning. During that time he became aware of new studies in the field of Psychorientology...methods of understanding the effect of brain rhythm functioning on the human psyche. Working side by side with Dr. Jose Silva, Jim played an intricate role in the extensive research conducted at Trinity University in San Antonio, Texas. He was awarded a Ph.D by Dr. Silva and The Institute of Psychorientology in Laredo, Texas. In 1971, Dr. Silva invited Jim to become Vice President of the International Silva Method. In 1989, new methods for personal growth were coming from many directions, but the one that captured Jim's inquisitive mind was Neuro-Linguistic Programming ...NLP.

**EARLY BIRD SPECIAL: DEDUCT \$50 IF WE RECEIVE YOUR CHECK BY JUNE 20<sup>TH</sup>, 2008**

**Place: Holiday Inn**

**47 Stelton Rd, S. Plainfield**

**Tel: (908) 753-5500 Hotel**

**Time: 9:00AM to 5:00PM**

**Sat. & Sun.- June 28th & 29th, 2008**

**Members \$325 Non Members \$350**

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